



# Corporate Membership

## Value Snapshot Sheet

### A smarter way to invest in workforce development for measurable results.

Organizations that design, install, or manage technology infrastructure depend on skilled teams to stay competitive. A BICSI Corporate Membership helps companies develop talent, reduce training costs, and gain industry visibility – while providing clear insight into the value of that investment.

## What Corporate Membership Includes

- Individual Membership seats for employees
- Organization-level oversight and benefits management
- Discounts on training, events, manuals, and certification pathways
- Industry visibility through corporate listings and branding
- An interactive benefits dashboard accessed via BICSI Navigator

### Key Business Benefits



#### Centralized Control

Assign benefits to best fit roles, projects, and staffing needs.



#### Lower Costs at Scale

Save on training, events, publications, and certifications maximizing savings for career development and aligning with industry standards



#### Recruitment & Brand Visibility

Gain industry exposure through a Corporate Buyer's Guide listing, complimentary job postings, and membership branding.



#### Flexible Membership Options

Choose from multiple tiers based on your organizational needs – training, visibility, or deeper strategic participation.

# Corporate Membership Levels at-a-Glance

Feature	Alliance (\$495)	Elite (\$2,200)*	Elite Plus (\$5,600)
Individual Memberships Included	✓	✓	✓
Listing on BICSI Website	✓	✓	✓
Use of Corporate Member Logo	✓	✓	✓
Corporate Buyer's Guide Listing	✓	✓	✓
Listing of Credentialed Employees	✓	✓	✓
Discounted Outside Vendor Course CEC Evaluations	✓	✓	✓
BICSI Career Center Job Postings	-	-	✓
20% Discounted Manuals & Standards	-	-	✓
Conference Registrations Included	-	-	✓
BICSI CONNECT Classes Included	-	-	✓
Webinar Registrations Included	-	-	✓
Product or Service Discount Ad to Members	-	-	✓
Enhanced Corporate Buyer's Guide Listing	-	✓	✓
Exhibits Marketing Program	-	-	✓

## Training Module

2 BICSI Career Center job postings  
(ICTCareers.BICSI.org)

20% discounted manuals  
and standards

2 conference registrations

3 BICSI CONNECT classes

## Marketing Module

3 outside vendor course  
CEC evaluations

2 BICSI Career Center job postings  
(ICTCareers.BICSI.org)

2 conference registrations

Product or service discount  
ad to members

Enhanced Corporate Buyer's  
Guide listing

Exhibits marketing program

\*For Elite Level Corporate Members, both modules are included at no additional cost

# About BICSI

BICSI is a professional association that supports the growth of the telecommunications industry.

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For more than 50 years, BICSI has developed globally recognized training programs, credentials, and technical standards used by professionals who design, install, and manage technology systems in buildings and campuses.

Organizations across industries, including construction, engineering, telecommunications, data centers, and security, rely on BICSI resources to help their teams work more efficiently, meet industry standards, and keep pace with evolving technologies.